

Breck Hospitality Property Management Services	By the #s	Other RMC	Other RMC
Property Management Services			
Commission Split 45%	No Additional Fees		
Engineering Cost for Unit Repairs	from \$22-\$50/hour		
Annual Deep Cleaning	Starting at \$220 depending on unit		
Home Furnishing Design Center	1,000 s.f. on site, special owner pricing		
Coordination and Oversight of HomeOwner Upgrades	No Additional Charge		
Salesforce Database Software	Tracks Owner Contact/Follow Up		
Owner Benefits			
Property Managers	3 Full Time Employees		
Owner Concierge Services	1 Full Time Employee		
Owners Reservations made last minute	No Block Bookings		
Established Consistent Rating System	Gold, Silver, Bronze		
Quarterly Revenue/Rate Review	Management Team		
Reservations, Sales, Marketing			
Reservation Agents	4 Full Time and 4 Seasonal		
Reservation Booking Hours	7-9pm M-F, 8 -5pm Wknds		
Convention Business	Book Up to 8,000 rm nights/yr		
Convention Space	22,000 s.f.		

Group Sales Team	1 Sales Manager 7 Salespeople, 2 Admin		
Group Sales Booking Owner Referrals	10% Referral bonus on Qualifying Groups		
Third Party Travel Partners	Expedia, Hotels.com, Travelocity		
Social Media and Blogging Sites	Epic Mix		
Email Marketing	over 70K emails sent annually		
Full Time Corporate Public Relations Team	3 Full Time plus PR Firm		
Guest Services			
Front Desk Services	24/7/365		
Self-Park and Valet Parking and Bell Services	24/7/365		
Engineering -Repairs & Maintenance	7am-11pm		
Free Delivery to Rooms -Firewood, Sundries, Softgoods	24/7/365		
Pre-Arrival and Post Departure Inspections	3 Staff each time		
Electronic Market Matrix Guest Survey	96% Approval Rating		
Return Guest Discount	20%		
On-Call Complimentary Shuttle	Free		
Guest Concierge Services	2 Full Time Employees		
Vail Resorts Affiliation Benefits			
Owner Negotiated Rates at RockResorts and all Vail Resorts Properties	14 Resort Locations		
Golf, Transportation, Restaurant, Spa Discounts	15% and up		

Ski Equipment Retail and Rental Discounts with Afililiated Brands	15% off Retail, 25% off Rental, 25% off Tunes		
Epic Mix Program	On Mountain Experience		
Adopt-A-Cause Echo Program	\$6M Donated		
Donated Food to Community	28.25 tons		